



A Northcon Newsletter, December 2010

Nuts & Bolts

Northcon hires COO this year!

His name is John Martin. John came aboard as our Chief Operations Officer in May of



this year. John has over thirty-five years of construction and engineering experience in all facets of the business and at various levels of management and leadership. John will focus on consistency of operations and business manage-

ment, while taking advantage of his extensive background in federal construction. John and his wife Carol have relocated to Northern Idaho from Florida, but plan to keep their residence in Florida as a place to "thaw out". John's comment on joining our team, "I was instantly impressed with the leadership of Randy & Renau and the passion and commitment of all members of the Northcon team."

Finishing the year Putting the final touches on 2010 ~

Thanks to All!



2010 has been a very busy and successful year for Northcon! We have been very fortunate this year to continue on the growth track that we are on, knowing that the economy is as tough as it is!

Our commitment to pursue the opportunities in the federal arena is a strategy that has kept us on course and will keep us on track in the upcoming years ahead.

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From Randy's Desk

Focusing on the "Excellent" of our Future

With all the good articles out there on the importance of Customer Satisfaction, I thought I would take this opportunity to write about the future of Northcon & how "Excellent" Customer Satisfaction plays into it. We not only want to accomplish a good customer satisfaction rating from our work that we perform, but in 2011 we want to focus on moving that bar to the top of the scale & focus on "Excellent" customer satisfaction in all areas.



I want to say "Thank You!" for the work that is already being performed at that level and

for the stand-alone jobs that also have earned Northcon this rating. You all should be proud of your accomplishments. To help keep this focus, we will be updating our procedures and adding some new ones that will help us with:

- Meeting/exceeding the needs of our customers
- Being efficient in our processes & communication throughout the company

We have added many talented

employees to our company this year, and we feel that every position is valuable and plays an important role to Northcon's successful future! So no matter what your job or title is—we know that we are positioned and ready to pursue bigger contracts with *excellent* results because of each employee that works for us and for their valuable contribution that they make!

Thanks again for everyone's hard work this year! Merry Christmas & Happy New Year!

Randy



Randy & Renay on Bosses Day, 2010

Bosses Day 2010!

It was fun to honor Randy and Renay on Bosses Day, because of who they are throughout the year! In case you don't know, Randy and Renay do not like to be in the spotlight.....so we have to plan things for them without their knowledge & then they get all embarrassed!

*Bosses Day 2010
was a great day!*

Contracting Officer Consistently Gives High Marks

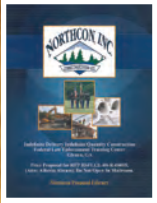
How is our Gowen Field JOC is doing? "Excellent"

There is one thing that has been a constant for our Gowen Field JOC and that is a performance evaluation of "Excellent". *Great Job!* to the Northcon Boise office for its consistent performance. From the first completed task order, the Boise office has earned "Excellent" ratings from the Contracting Officer for:

- Management
- Project Management
- Technical Staff Capability
- Effectiveness in Management
- Contractor/Tradesman Management
- Compliance with Labor and Safety Standards
- Business Relationship
- Timeliness
- Quality Control Cost

Jack Daniels & Jim White oversee a great team of employees: Richard Brewer, Kim Anderson, Dan Fitzgerald, Al Lightfield & Ashley Pignataro. This team not only performs top-notch work on our JOC, but they have also managed to successfully perform work for GSA, Mt. Home Air Force Base, and the State of Idaho, concurrently.

ID/IQ Highlights for 2009 & 2010!



Northcon and our partner NASCO, were awarded the \$15M FLETC, Glynnco, GA, ID/IQ on 11/04/2009. This contract is being successfully managed by Greg McLeod, Mike Cogswell, Eddie Lambert, Jim Baker, and Derryl Cooley.



We were awarded the \$15M FLETC, Charleston, SC, ID/IQ on 04/09/2010. This contract is being successfully managed by Greg McLeod, Billy Bonds, Bob and Kay McDuffie.



We were awarded the \$20M Joint-Base Lewis-McChord JOC on 11/02/2010. This contract will be managed under Erik Bogdanowicz, Jay Coalman, Kim Benson, Clayton Hayes, and John Fening.

A few on the Horizon!

WE CURRENTLY HAVE OUT FOR EVALUATION:

- \$1.3M Red Flag Storage & Admin - Northcon
- \$30M Camp Pendleton JOC Northcon & NASCO
- \$100M Fort Stewart JOC Northcon
- \$3.7M Camp Guernsey NSSTTC - Northcon
- \$30M Fort Leavenworth JOC Northcon & Renew Group



Would like to send out a big Texas-style "Thank you!" to the crew of our Ft. Hood office. They have managed to successfully run multiple and concurrent large projects all year. Daryl Legg & Brandon Spry are leading this great team!



This is just a snapshot of our awarded projects. We will try to highlight in every issue awarded and completed jobs!

From Beginning to Completion ...



This project was successfully run out of the Everett office. We broke ground in October 2009 & we finished the job on schedule, April 15, 2010.

Project Highlights:

- There was a ground breaking & grand opening ceremony
- This was the first completed ARRA project for NAVFAC NW.



Navy 🖐️ Child Development Center 🖐️ Everett, WA



Northcon Safety ...it's personal



This year, Northcon was pleased to be accepted as a partner with OSHA. This certificate represents a 3-year agreement and commitment to a longer term partnership and commitment to excellence in safety. This partnership has taken our safety program to the next level. OSHA Strategic Partnerships are formalized through a unique agreement designed to encourage, assist, and recognize partnering efforts to eliminate serious hazards and achieve model workplace safety and health practices. This strategic partnership provides models focused on improving safety and health in major corporations/government agencies, at large construction projects, and the construction industry as a whole.



So what's your part? *Think Safety First!* Not only for your benefit, but for the benefit of others around you! Northcon is committed to being a model workplace at the job site as well as at the office.

Our goal is zero incidents or accidents.

Together we can achieve this goal!



Computer Reminders

- #1 Keep your computers on during the week & turn off on the weekend
- #2 Adobe & Java application updates can be run at anytime
- #3 Lock your computer screen (Ctrl + Alt + Delete, then select Lock Computer) when you walk away
- #4 Make sure to store all your data on a mapped network drive instead of your local drive (C:drive) so they will get backed up
- #5 Keep your mailbox (Email Acct) cleaned up by clearing older sent items & your deleted items folder on occasion

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Northcon is caring for those less fortunate this season

This Christmas, the Corporate Office is sponsoring three families in Idaho. If you know of a great cause or a need in your community that Northcon can help participate in 2011, please e-mail your request to Leslie at the corporate office by January 15th. Corporate will select the charities they will sponsor for the year by January 31st. Thank you for your participation ~

Together, we can all make a difference!