



**U.S. Immigration  
and Customs  
Enforcement**

June 23, 2011

Mr. Randy Smith, President  
Northcon, Inc.  
10615 N. Government Way  
Hayden, ID 83835

Dear Mr. Smith,

On behalf of the Immigration and Customs Enforcement Academy (ICEA), please accept this letter as our acknowledgement of the outstanding performance by Northcon, Inc., at the ICEA located on the Federal Law Enforcement Training Center (FLETC) in Glynco, GA. An important goal of the ICE Academy is to present a professional image of the agency to our students as they progress through training. In two separate facility projects, the ICE Academy has been extremely satisfied with the work performed by Northcon to make ICE a first class training organization at FLETC.

Beginning with the renovation of our main staff offices within Building 68 the ICE Academy has realized a tremendous improvement in the operational capabilities of our training operation. Specifically, we were able to consolidate our administrative and executive staff management team by enhancing these areas with office expansions, student services areas, and improved carpeting and wall colors. To this end, the ICE students and many VIPs attending graduations have experienced a much improved environment through the ICE Academy offices located at Building 68. The completion of this renovation project has drawn numerous positive comments from the ICEA staff here and from our senior executive staff at ICE HQ as they visit our training operation.

The other project of considerable noteworthiness is the recently completed Building 65 classroom training facility. In my many years of experience in the development of training facilities and programs this has been the most satisfying project I have been associated with. Through the efforts of your project team, working with the FLETC Facilities Management Division, the ICE Academy now has state-of-the-art classroom training rooms unlike any other on the FLETC campus. This is in large part due to the outstanding work of your company's team in putting together all the necessary components to pull this project off.

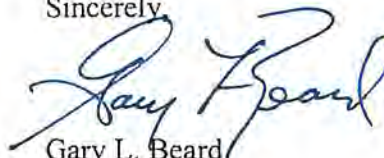
The ICE Academy is now seeking to consolidate the entirety of its FLETC-Glynco based training staff into two staff office buildings. The Building 63 project design has recently been completed and will soon be put out to bid. Based upon our very positive experiences with Northcon construction on the aforementioned projects it is my sincere hope that your company will be provided the opportunity to compete for this project also.

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Finally, I would like to thank your on-site Project Manager, Mike Cogswell, for his attentiveness to detail and for his 'can do' attitude in working with us (ICE and FLETC) on these projects. It has been a true pleasure to work with him. His expertise has provided me much needed insight in order to ensure the projects had the most impact for our agency. Without Mike's input I don't believe the ICE Academy would have realized the full extent of what we originally sought to accomplish within tight budget constrictions.

Thank you again for a job well done!

Sincerely,

A handwritten signature in blue ink that reads "Gary L. Beard". The signature is fluid and cursive, with the first name "Gary" being the most prominent.

Gary L. Beard  
Chief of Staff

cc: Mr. John Martin, Director of Operations  
Mr. Greg McLeod, Regional Manager  
Mr. Mike Cogswell, Project Manager